## **FECON Mining Joint Stock Company**

Consolidated financial statements

For the year ended 31 December 2024

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## CONSOLIDATED BALANCE SHEET

At 31 December 2024

ARTICLE	Code	Note	31.12.2024	01.01.2024
1	2	3	VNĐ 4	VNÐ
ASSETS			-	5
A. CURRENT ASSETS (100 = 110 + 120 + 130 + 140 + 150	100		557,800,326,877	682,187,734,63
I. Cash and cash equivalents	110	5.1	31,633,185,640	60,276,416,25
1. Cash	111		11,633,185,640	41,576,416,25
2. Cash equivalents	112		20,000,000,000	18,700,000,00
II. Short-term investment	120		6,597,100,000	26,597,100,000
3. Held-to-maturity investment	123		6,597,100,000	26,597,100,00
III. Current accounts receivable	130		425,128,184,977	502,872,417,67
1. Short-term trade receivables	131	5.2	444,570,544,777	522,488,419,659
2. Short-term advances to suppliers	132		1,165,428,360	1,051,653,598
6. Other short-term receivables	136	5.3	15,478,771,764	13,223,956,729
<ol><li>Provision for doubtful short-term receivables (*)</li></ol>	137	5.4	(36,086,559,924)	(33,891,612,31
IV. Inventories	140		90,987,024,857	88,528,875,427
1. Inventories	141	5.5	100,789,569,633	98,814,310,550
<ol><li>Provision for obsolete inventories (*)</li></ol>	149		(9,802,544,776)	(10,285,435,123
V. Other current assets	150		3,454,831,403	3,912,925,280
Short-term prepaid expenses	151	5.6	3,329,835,568	3,780,316,582
2. Deductible value-added tax	152		123,213,957	119,184,398
3. Tax receivable	153	5.10	1,781,878	13,424,300
B.NON-CURRENT ASSETS (200 = 210 + 220 + 240 + 250 + 260)	200		73,940,670,127	125,373,500,857
. Long-term receivables	210		2,557,051,950	2,557,051,951
6. Other long-term receivables	216	5.3	2,557,051,950	2,557,051,951
I. Fixed assets	220		23,198,641,742	75,184,705,333
1. Tangible fixed assets	221	5.7	18,853,757,451	70,661,545,843
- Cost	222		402,625,026,527	512,395,958,454
- Accumulated depreciation (*)	223		(383,771,269,076)	(441,734,412,611
3. Intangible fixed assets	227	5.8	4,344,884,291	4,523,159,490
- Cost	228		7,003,276,109	
- Accumulated depreciation (*)	229		(2,658,391,818)	7,153,776,109
III. Investment property	230		864,700,000	(2,630,616,619
- Cost	231		864,700,000	864,700,000
IV. Long-term asset in progress	240			864,700,000
2. Construction in progress	242		32,596,776,443	31,849,164,488
IV. Long-term investments	250		32,596,776,443	31,849,164,488
Investment in subsidiaries	251	5.12	13,951,800,000	13,951,800,000
3. Investment in other entity	253	5.12	12.054.000.005	
4. Provision for diminution in value of long-term investme	254	3.11	13,951,800,000	13,951,800,000
V. Other long-term assets	260		774 000 000	-
Long-term prepaid expenses		F.C.	771,699,992	966,079,085
5. Goodwill	261	5.6	771,699,992	948,204,085
OTAL ASSETS (270 = 100 + 200)	269 <b>270</b>		631,740,997,004	17,875,000

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### CONSOLIDATED BALANCE SHEET (continued)

	31 December 202	Note	31.12.2024	24 24 2224
ARTICLE	Code	s	VNĐ	01.01.2024
1	2	3	4	VNĐ 5
RESOURCES				
A. LIABILITIES (300 = 310 + 330)	300		96,705,028,330	222,949,267,353
I. Current liabilities	310		96,418,028,330	222,663,267,353
Short-term trade payables	311	5.9	77,401,289,325	86,352,286,820
2. Short-term advances from				00,002,200,020
customers	312		4,964,765,788	6,203,905,946
3. Statutory obligations	313	5.10	1,282,398,560	5,651,364,166
4. Payable to employees	314		4,176,202,543	4,394,943,411
5. Short-term accrued expenses	315	5.12	4,026,838,840	3,308,098,864
8. Short-term unearned revenues	318		-	-
9. Other short-term payables	319	5.13	611,455,630	751,264,733
10. Short-term loans	320	5.15	-	111,426,508,935
12. Bonus and welfare fund	322		3,955,077,644	4,574,894,478
II. Non-current liability	330		287,000,000	286,000,000
7. Other long-term payable	337	5.13	287,000,000	286,000,000
8. Long-term loans and borrowings	338	5.15	207,000,000	200,000,000
B. OWNERS' EQUITY (400 = 410 + 430)	400		535,035,968,674	584,611,968,140
I. Owners' equity	410	5.17	535,035,968,674	584,611,968,140
1. Share capital	411		462,266,260,000	450,999,690,000
- Ordinary shares with voting rights	411a		462,266,260,000	450,999,690,000
2. Share premium	412		(1,873,645,455)	
4. Other owners' capital	414		(1,070,040,400)	(1,873,645,455)
8. Investment and development fund	418		40,630,016,668	946,684,088
11. Undistributed earnings	421			38,282,148,178
- Undistributed earnings	721		33,994,328,980	47,947,535,676
as at prior year-end	421a		32,454,802,394	31,690,688,503
- (Loss) earnings of the period	421b		1,539,526,586	16,256,847,173
13. Non-controlling interest	423		19,008,481	
OWNERS' EQUITY (440 = 300 + 400)	440		631,740,997,004	48,309,555,653 <b>807,561,235,493</b>

Ha Nam Province, January 24, 2025

Preparer cum **Chief Accountant** 

Ngo Thi Thanh

**Pham Trung Thanh** 

#### CONSOLIDATED INCOME STATEMENT

For the year ended 31 December 2024

	ARTICLE	Code	Notes	Quarte	rIV	Cumulative from the beginning of the year to the end of this quarter		
$\vdash$				Current year	Previous year	Current year	Previous year	
1.	Revenue from sale of goods and rendering of services	01		121,393,289,444	140,545,730,079	470,055,799,634	463,642,989,019	
2.	Deductions	02		0	4,409,914,000	981,562,300	4,671,412,500	
3.	Net revenue from sale of goods and rendering of services(10 = 01-02)	10	5.18	121,393,289,444	136,135,816,079	469,074,237,334	458,971,576,519	
4.	Cost of goods sold and services rendered	11	5.19	107,191,896,837	125,644,366,041	420,429,399,543	403,697,919,841	
5.	Gross profit from sale of goods and rendering of services (20 = 10-11)	20		14,201,392,607	10,491,450,038	48,644,837,791	55,273,656,678	
6.	Finance income	21		854,017,743	1,379,702,679	1,585,323,759	3,529,474,348	
7.	Finance expenses	22	5.20	268,131,721	2,452,225,693	21,338,479,039	11,722,854,411	
	In which: Interest expense	23		0	2,147,943,052	2,503,201,738	9,783,093,083	
9	Selling expense	25	5.21	0	200,168,273	664,649,479	919,041,396	
10	General and administrative expenses	26	5.21	5,594,577,953	4,435,392,171	23,698,387,907	26,021,905,668	
11	Operating profit {30 = 20+(21-22)-(24+25)}	30		9,192,700,676	4,783,366,580	4,528,645,125	20,139,329,551	
12	Other income	31	5.22	11,378,900	15,465,296	208,622,939	305,675,972	
13	Other expenses	32	5.22	866,858,037	52,352,578	1,981,625,365	77,170,249	
14	Other profit(40 = 31-32)	40	5.22	(855,479,137)	(36,887,282)	(1,773,002,426)	228,505,723	

## CONSOLIDATED INCOME STATEMENT (continued)

For the year ended 31 December 2024

	ARTICLE Code Notes Quarter IV		·IV	Cumulative from the beginning of the year to the end of this quarter			
	1.			Current year	<b>Previous year</b>	Current year	Previous year
15	Accounting profit before tax (50 = 30+40+ 45)	50		8,337,221,539	4,746,479,298	2,755,642,699	20,367,835,274
16	Current corporate income tax expense	51	5.23	1,750,389,398	1,302,395,249	1,750,389,398	4,715,378,673
18	Net profit after tax (60 = 50-51-52)	60		6,586,832,141	3,444,084,049	1,005,253,301	15,652,456,601
19	Net (loss) profit after tax attributable to shareholders of the parent company	61		6,586,842,181	4,170,525,807	1,539,526,586	17,066,847,173
20	Net loss after tax attributable to non- controlling interests	62	164	-10,040	-726,441,758	-534,273,285	-1,414,390,572
21	Basic (loss) earnings per share (*)	70		161	29	38	344
22	Diluted (loss) earnings per share (*)	71					044

Preparer cum Chief Accountant

Ngo Thi Thanh

Ha Nam Province, January 24, 2025

**Pham Trung Thanh** 

## CONSOLIDATED CASH FLOW STATEMENT (by indirect method)

For the year ended 31 December

2024

	ARTICLE 202		Note	Cumulative from the be the end of th	
	ARTICLE	е	s	Current year	Previous year
1		2	3	4	5
I.	CASH FLOWS FROM OPERATING ACTIVITIES				
1. 2.	Accounting profit before tax Adjustments for:	01		2,755,642,699	20,367,835,274
	- Depreciation of tangible fixed assets and amortisation of intangible fixed assets	02		15,344,041,833	23,342,715,556
	- Provisions	03		9,473,549,677	8,252,935,144
	- Profit from investing activities	05		17,663,927,457	(3,021,031,942)
	- Interest expense	06		2,503,201,738	9,783,093,083
3.	Operating profit before changes in working capital	08		47,740,363,404	58,725,547,115
	- Increase in receivables	09		41,400,976,660	(21,370,326,968)
	- Decrease in inventories	10		(35,173,660,969)	20,672,432,315
	- (Decrease) increase in payables	11		29,498,367,170	(39,362,789,194)
	- (Increase) decrease in prepaid expenses	12		675,644,773	(346,357,485)
	- Interest paid	14		(2,503,201,738)	(9,781,064,810)
200	- Corporate income tax paid	15		(3,278,575,395)	(5,845,717,066)
	- Other cash inflows from operating activities	16		-	50,000,000
	- Other cash outflows for operating activities	17	0	(2,498,111,626)	(1,452,353,547)
	Net cash flows (used in) from operating activities	20		75,861,802,279	1,289,370,360
II.	CASH FLOWS FROM INVESTING ACTIVITIES				
1.	Payment for purchase of fixed assets	21		(335,333,156)	(3,754,193,042)
3.	Collection from bank term deposits	23		20,000,000,000	(20,000,000,000)
4.	Savings account	24		-	19,000,000,000
5.	Investment money contributed to another entity.	25		-	
6.	Investment recovery capital contributed to another entity	26		(23,700,844,049)	
7.	Interest from loans, dividends, and distributed profits	27		1,045,323,759	3,021,031,942
	Net cash flows used in investing activities	30		(2,990,853,446)	(1,733,161,100)
III.	CASH FLOWS FROM FINANCING ACTIVITIES				
1.	Capital contribution and issuance of shares	31		11,266,570,000	-
3.	Drawdown of borrowings	33		96,646,264,867	251,754,419,323
4.	Repayment of borrowings	34		(198,160,444,314)	(251,899,968,146)
6.	Dividends paid	36		(11,266,570,000)	
	Net cash flows used in financing activities	40		(101,514,179,447)	(145,548,823)

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## **CONSOLIDATED CASH FLOW STATEMENT (Continued)**

(by indirect method)
For the year ended 31 December 2024

	ARTICLE		Note	Cumulative from the beginning of the year to the end of this quarter		
		е	s	Current year	Previous year	
1		2	3	4	5	
	Net decrease in cash and cash equivalents for the year (50 = 20+30+40)	50		(28,643,230,614)	(589,339,563)	
	Cash and cash equivalents at beginning of year	60		60,276,416,254	60,865,755,817	
	Impact of exchange rate fluctuation	61		-		
	Cash and cash equivalents at end of year (70 = 50+60+61)	70	5.1	31,633,185,640	60,276,416,254	

Preparer cum Chief Accountant

Ngo Thi Thanh

Pham Trung Thanh

Ha Nam Province, January 24, 2025

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#### CORPORATE INFORMATION

#### 1.1 Form of capital ownership

FECON Mining Joint Stock Company ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to Enterprise Registration Certificate ("ERC") No. 0700252549 issued by the Department of Planning and Investment of Ha Nam Province on 3 September 2007 and 10th revision on 3 January 2025

The Company's charter capital according to Business Registration Certificate No. 0700252549 dated January 3, 2025 is 462,266,260,000 VND (Four hundred sixty-two billion, two hundred sixty-six million, two hundred sixty thousand VND)

FECON MINING JOINT STOCK COMPANY, Abbreviated name is FECON Mining

The Company's shares were listed on the Ho Chi Minh City Stock Exchange ("HOSE") with code FCM in accordance with Decision No. 54/2013/QD-SGDHCM issued by HOSE on 15 May 2013

The company's headquarters is at: Thi Son Industrial Cluster, Thi Son Ward, Kim Bang Town, Ha Nam Province.

The number of the Company's employees as at 31 December 2024 was 267 (31 December 2023: 408; 30 June 2024: 275).

#### 1.2 Main business lines

- Production of concrete and products from cement and gypsum;
- Road freight transport; Passenger transport by road within urban and suburban areas; Other road passenger transport;
- Real estate business, ownership or rental land use rights;
- Renting motor vehicles;
- Iron ore mining; Mining of other non-ferrous metal ores; Mining of rare metal ores; Mining of stone, gravel, clay;
- Construction works: Foundations and underground works for high-rise buildings, industrial projects, transportation projects, irrigation works, urban technical infrastructure; High-tech pile testing;
- $\bullet \ \, \text{Geotechnical surveys, topographic surveys, geological surveys, hydrological surveys for construction;}$
- Conducting geotechnical tests for design surveys, quality management, monitoring in foundation and underground construction;
- Production and trading of various types of reinforced concrete components, steel, serving foundation and underground construction, production and trading of construction materials;
- Application and transfer of new foundation and underground construction technology into practical construction in Vietnam;
- Trading: Materials, supplies, industrial equipment in the fields of construction and industry;
- Construction of works: civil, industrial, transportation, irrigation; Warehousing services;
- Consulting, real estate brokerage; Hotel and office business;
- Design of civil and industrial structures;
- Import and export of goods related to the company's business.

The main activity of the Company during the period: Production of various types of finished concrete.

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#### 1.3 Business structure

On December 31, 2024, the Company and its subsidiaries are as follows:

		Business	31 Decen	nber 2024	31 December 2023	
Company	Location	sector	Ownership (%)	Voting right (%)	Ownership (%)	Voting right (%)
Direct subsidi	ary			(10)	(70)	(70)
Thai Ha		Production of				
Concrete Joint Stock Company (1)	Ha Nam	various types of finished concrete	99,96	99,96	99,96	99,96
FECON Nghi Son Joint Stock Company	Thanh Hoa	Production of various types of finished concrete	0	0	51,5	51,5
Indirect subsid	diary					
FECON Nghi Son Mechanical and Concrete Company Limited	Thanh Hoa	Production of various types of finished concrete	0	0	51,5	51,5

(1) Thai Ha Concrete Joint Stock Company is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to Enterprise Registration Certificate ("ERC") No. 0700775193 issued by the Department of Planning and Investment of Ha Nam Province on 23 June 2016 and 7th revision on 10 January 2025. In which, FECON Mineral Joint Stock Company holds 4.758.000 shares equivalent to 47.580.000.000 VND (Forty-seven billion, five hundred eighty million VND), accounting for 99.96% of the charter capital.

The company's name in foreign language: THAIHA CONCRETE JOINT STOCK COMPANY.

Charter capital: 47.600.000.000 VND.

The Company's registered head office is located at Group 6, Quang Trung Ward, Phu Ly City, Ha Nam Province, Vietnam

The main activity of the Company during the period: Production of various types of finished concrete.

On October 3, 2019, FECON Mineral Joint Stock Company completed the purchase of 4,758,000 shares, accounting for 99.96% of the charter capital of Thai Ha Concrete Joint Stock Company. Currently, Thai Ha Concrete Joint Stock Company is in the process of basic construction and carrying out land compensation for the factory construction.

(2) FECON Nghi Son Joint Stock Company is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to Enterprise Registration Certificate ("ERC") No. 2801959419 issued by the Department of Planning and Investment of Thanh Hoa Province on 03 June 2013 and 4th revision on 30 December 2021. In which, FECON Mineral Joint Stock Company holds 5.150.000 shares equivalent to 51.500.000.000 VND (Fifty-one billion five hundred million VND), accounting for 51,5% of the charter capital.

On June 29, 2024, FECON Mineral Joint Stock Company completed the divestment from FECON Nghi Son Joint Stock Company according to Resolution No. 0404/2024/NQ-HĐQTFCM dated April 4, 2024, by the Board of Directors of FECON Mineral Joint Stock Company.

As of June 29, 2024, FECON Mineral Joint Stock Company owns 0% of FECON Nghi Son Joint Stock Company. Therefore, starting from June 29, 2024, FECON Nghi Son Mechanical Manufacturing and Concrete LLC is no longer an indirect subsidiary of FECON Mineral Joint Stock Company.

The company's name in foreign language: FECON

FECON NGHI SON JOINT STOCK COMPANY.

Charter capital: 100.000.000.000 VND.

The Company's registered head office is located at Nam Sơn Village, Nghi Sơn Commune, Tĩnh Gia District, Thanh Hóa Province, Vietnam.

The main business sectors this year: research, production, and trade.

#### 1.4. Statement on the ability to compare information on financial statements

The presentation tool and application of the guidelines of information 202 since January 1, 2015, in which the information and accounting figures presented in the financial statements are calculated and presented in the best possible way.

#### 2. ACCOUNTING PERIOD, CURRENCY UNIT USED IN ACCOUNTING

#### Fiscal year

The Company's fiscal year applicable for the preparation of its separate financial statements starts on 1 January and ends on 31 December.

Financial statements are prepared for the fiscal year ending December 31, 2024

#### Accounting currency

The interim separate financial statements are prepared in VND which is also the Company's accounting currency.

#### 3. ACCOUNTING STANDARDS AND SYSTEM

#### Accounting system applied

The company applies the Vietnamese Enterprise Accounting System issued along with Circular No. 200/2014/TT-BTC dated December 22, 2014, issued by the Ministry of Finance.

#### Statement on Compliance with Accounting Standards and Regulations

The Board of Directors of the company ensures that they have fully complied with the Vietnamese Accounting Standards, the current Vietnamese Enterprise Accounting Regime, and the legal regulations related to the preparation and presentation of the financial statements for the fiscal year ending December 31, 2024.

#### Applied accounting documentation system

The Company's applied accounting documentation system is the General Journal system.

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#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICY

#### **Basis for Preparing Financial Statements**

The accompanying financial statements are presented in Vietnamese Dong (VND), based on the historical cost principle and in accordance with Vietnamese Accounting Standards, the current Vietnamese Corporate Accounting Regime, and relevant legal regulations regarding the preparation and presentation of financial statements..

#### Types of Exchange Rates Applied in Accounting

For transactions conducted in foreign currencies

Transactions conducted in foreign currencies are converted at the exchange rate applicable at the time the transaction occurs; foreign exchange differences arising from these transactions are recognized as income and financial expenses in the income statement.

Revaluation of foreign currency-denominated items at the time of preparing the financial statements

- (i) Cash equivalents in foreign currencies classified as assets (Cash, Receivables,...): Revaluated at the buying rate of the Commercial Bank where the company has an account on December 31, 2024.
- (ii) Cash equivalents in foreign currencies classified as liabilities (Payables, loans,...): Revaluated at the selling rate of the Commercial Bank where the company has an account on December 31, 2024.

Foreign exchange differences arising from revaluation are transferred to Revenue or financial expenses at the time of preparing the financial statements for the fiscal year ending December 31, 2024.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in banks and short-term, highly liquid investments with an original maturity of not more than three (3) months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of changes in value

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4. Accounting principles for financial investments

Investments in subsidiaries, associated companies, and other investments

• Investments in subsidiaries, associated companies, and joint ventures: Investments in subsidiaries, associated companies, and joint ventures where the Company has significant influence are presented using the cost method.

Profit distributions received by the Company from the accumulated profits of associated companies after the Company gains control are recognized in the Company's operating results for the year. Other distributions are considered as recoveries of investments and are deducted from the investment value.

• Other investments: Recognized using the cost method.

#### Provision for loss on investments

Provisions for losses on investments in subsidiaries, joint ventures, and associated companies are made when these companies incur losses, leading to the investor's potential loss of capital or provisions due to a decline in the value of investments in these companies (except in cases of planned losses that were determined in the business plan prior to investment). The provision level corresponds to the Company's capital contribution ratio in economic organizations as guided in Circular 89/2013/TT-BTC dated June 28, 2013.

For other investments, the provision for loss is based on the fair value of the investment at the time of provision. In cases where the fair value cannot be determined, the provision is based on the losses of the invested party.

#### **Principles of Accounts Receivable**

Accounts Receivable are monitored in detail according to the collection period, debtor, currency type, and other factors as required by the Company's management.

Accounts Receivable include customer receivables and other receivables recognized based on the principle:

- Customer receivables consist of trade receivables arising from transactions of buying and selling between the Company and the buyer (who is an independent entity from the seller, including receivables between the parent company and subsidiaries, joint ventures, and affiliated companies). This receivable includes amounts due for export sales from the consignor through the consignee. Trade receivables are recognized in accordance with revenue standards at the time of recognition based on invoices and supporting documents.
- Other receivables include amounts that are not trade-related.

Receivables are classified as Short-term and Long-term on the Balance Sheet based on the remaining period of the receivables as of the date of the Financial Report.

Provision for doubtful receivables: is established for each doubtful receivable based on the duration of overdue principal repayment according to the original debt commitment (not considering any debt extensions between the parties), or the anticipated level of loss that may occur according to the guidelines in Circular 48/2019/TT-BTC dated August 8, 2019.

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#### ACCOUNTING POLICIES APPLIED (Continued)

#### **Inventory Accounting Principles**

Inventories are determined based on cost. In cases where the cost of inventories exceeds their net realizable value, they must be recorded at their net realizable value. The cost of inventories includes direct material costs, direct labor costs, and manufacturing overhead, if any, incurred to bring the inventories to their current location and condition. The net realizable value is determined by estimated selling price less costs to complete and costs of marketing, selling, and distribution incurred. Inventories are accounted for using the perpetual inventory method and priced using the monthly weighted average method.

The Company's provision for inventory write-down is established in accordance with current accounting regulations. Accordingly, the Company is allowed to establish a provision for write-down of obsolete, damaged, or low-quality inventory when the actual value of the inventory exceeds its net realizable value at the end of the accounting period.

## Accounting Principles and Depreciation of Tangible and Intangible Fixed Assets

The Company manages, utilizes, and depreciates fixed assets according to the guidance in Circular 45/2013/TT-BTC issued on April 25, 2013, and Circular 28/2017/TT-BTC issued on April 12, 2017, which amends and supplements certain provisions of Circular 45/2013/TT-BTC.

#### **Accounting Principles**

#### Tangible Fixed Assets

Tangible fixed assets are recorded at cost, presented at original cost minus accumulated depreciation. The original cost of fixed assets includes all expenses that the Company has incurred to acquire the fixed asset up to the point of putting the asset into a state of readiness for use.

When a fixed asset is sold or disposed of, the original cost and accumulated depreciation are written off, and any gains or losses arising from the disposal are recorded as other income or other expenses in the period.

#### Finance Leased Fixed Assets

A leased asset is considered a finance lease when most of the rights and risks of ownership of the asset are transferred to the lessee. All other leases are considered operating leases.

#### Intangible Fixed Assets

• Land use rights: are all actual costs that the Company has incurred directly related to the area of land used, including: money spent to acquire land use rights, compensation costs, site clearance costs, land leveling costs, registration fees, etc.

Land use rights with a defined term are recorded at original cost minus accumulated depreciation

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## 4. ACCOUNTING POLICIES APPLIED (Continued)

#### b. Depreciation Method

Tangible fixed assets are depreciated using the straight-line method based on the estimated useful life. The specific depreciation periods are as follows:

	Year 2024
Dedicate as a second	Number of Years
Buildings, structures	8-20
Machinery, equipment	
Transportation vehicles	5 - 20
	6 - 15
Management tools and equipment	3-5
Other tangible fixed assets	3 - 10

Leased assets are depreciated over the estimated useful life similar to that applied to assets owned by the Company or over the lease term, in case this period is shorter. Specifically, machinery, equipment, and transportation vehicles have a useful life of 30 months.

Intangible fixed assets include the value of leased land use rights and computer software. The value of leased land use rights is allocated in the Income Statement using the straight-line method corresponding to a lease term of 49 years. Computer software is allocated in the Income Statement using the straight-line method over a period of 4 years. Intangible fixed assets are presented at cost less accumulated amortization, with amortization shown using the straight-line method.

#### Accounting Principle for Prepaid Expenses

Prepaid expenses reflect actual costs that have been incurred but are related to the operating results of multiple accounting periods and the transfer of these expenses into the production costs of subsequent accounting periods.

Prepaid expenses: are recorded at cost and classified as current and non-current on the balance sheet based on the prepayment period of each contract.

Long-term prepaid expenses related to tools and equipment are initially reflected at historical cost and are amortized using the straight-line method over a period of 2 to 3 years.

#### Accounting principles for construction in progress

Assets that are under construction for production, leasing, management, or any other purpose are recorded at cost. This expense includes service costs and related interest expenses in accordance with the Company's accounting policies. Depreciation for these assets is applied similarly to other assets, starting when the asset is in a state of readiness for use.

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4. ACCOUNTING POLICIES APPLIED (Continued)

#### **Liability Accounting Principles**

Liabilities are monitored in detail according to their maturity, the parties to be paid, the currency type to be paid, and other factors as required by the Company's management.

Liabilities include payables to suppliers, loans payable, internal payables, and other payables that are nearly certain in value and timing and are recognized not lower than the obligation to pay, classified as follows:

- Payables to suppliers: include trade payables arising from transactions for the purchase of goods, services, and assets between the Company and suppliers (which are independent entities from the Company, including payables between the parent company and subsidiaries, joint ventures, and associates). This payable also includes amounts payable upon importation through an agent (in trust import transactions).
- Other payables include payables that are not trade-related, unrelated to the buying and selling of goods and services.
- Internal payables include amounts owed to dependent units that do not have legal status for accounting purposes.

## The principle of recognizing financial lease liabilities and borrowings

Includes loans, finance leases, excluding loans in the form of bonds or preferred shares with mandatory redemption clauses requiring the issuer to repurchase at a certain point in the future.

The company tracks loans and finance leases in detail by debtor and classifies them as short-term and long-term based on the repayment period.

Costs directly related to the loan are recognized as financial expenses, except for costs arising from loans specifically for investment, construction, or production of unfinished assets, which are capitalized according to the Accounting Standard for Borrowing Costs.

#### Principles of recognizing accrued expenses

Actual expenses that have not yet been paid but are accrued in advance as production and business expenses in the period to ensure that when actual expenses arise, they do not cause a sudden spike in production and business costs, based on ensuring the principle of matching revenues and expenses.

Accrued expenses include interest expenses payable and deposit transportation costs.

#### Principles of recording equity

The owner's investment capital is recorded based on the actual capital contributed by the owner. Retained earnings are determined based on the business results after corporate income tax and the distribution of profits or handling of losses by the Company.

The Company's after-tax profit is allocated for dividends to shareholders after approval by the Shareholders' Council at the Company's annual general meeting and after allocating reserve funds according to the Company's charter.

Dividends are announced and paid based on estimated profits. Official dividends are announced and paid in the subsequent fiscal year from retained earnings based on the approval of the Shareholders' Council at the Company's annual general meeting.

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4. . ACCOUNTING POLICIES APPLIED (Continued)

#### Principles and methods of revenue recognition and other income

Sales revenue is recognized when all five (5) of the following conditions are simultaneously satisfied:

- (a) The company has transferred most of the risks and rewards associated with ownership of the product or goods to the buyer;
- (b) The company no longer retains control over the goods as an owner or has the ability to control the goods;
- (c) Revenue can be measured with reasonable certainty;
- (d) The company will receive economic benefits from the sales transaction; and
- (e) The costs related to the sales transaction can be determined.

For interest, dividends, profit sharing, and other income: Revenue is recognized when the company is able to obtain economic benefits from such activities and can be measured with reasonable certainty.

#### Principles of accounting for revenue deductions

Revenue deductions include:

- Trade discounts: are the amounts of discount on the listed price for customers purchasing in bulk, excluding trade discounts for buyers already reflected in the VAT invoice or sales invoice.
- Sales discounts: are the deductions for buyers due to poor quality products or goods, loss of quality, or non-compliance with specifications as stipulated in the economic contract; excluding sales discounts for buyers already reflected in the VAT invoice or sales invoice.
- Returned goods: due to breach of commitment, breach of economic contract, goods being of poor quality, loss of quality, or not meeting type and specifications.

In cases where products, goods, or services have been consumed in previous periods, and trade discounts, sales discounts, or returned goods arise in subsequent periods, the Company records them according to the principle:

- If they arise before the financial statements are issued: record the revenue deduction in the financial statements of the reporting period.
- If they arise after the financial statements are issued: record the revenue deduction in the period in which they arise.

#### **Principles of Accounting for Cost of Goods Sold**

Includes the cost of products, goods, services, and investment properties sold during the period (including depreciation costs; repair costs; operational lease costs for investment properties, costs of sales, liquidation of investment properties, etc.), which are recognized in accordance with the revenue recognized during the period.

For direct material costs that exceed normal levels, labor costs, and fixed manufacturing overhead costs that are not allocated to the value of products in inventory, these are recognized immediately in the cost of goods sold (after deducting any compensations, if applicable), even when the products or goods have not yet been identified as sold.

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4. ACCOUNTING POLICIES APPLIED (Continued)

#### Principles and methods for recording financial costs

- Losses related to financial investment activities:
- Losses from external investment contributions: Recognized according to the principle of actual occurrence.
- Losses from securities investment: Established for each type of listed and unlisted securities in the market that have a market price lower than the price recorded in the books.
- Borrowing costs: Recorded monthly based on the loan amount, interest rate, and actual borrowing days.
- Costs of joint venture contributions, securities transfers: Based on actual occurrences.
- Foreign exchange loss costs: Recognized when there is a difference between the actual transaction exchange rate and the accounting recorded exchange rate, and when a loss occurs upon revaluation of monetary items with foreign currency origins.

## Principles and methods for recognizing current corporate income tax expense and deferred corporate income tax expense

Corporate income tax expense (or corporate income tax income): Is the total of current income tax expense and deferred income tax expense (or current income tax income and deferred income tax income) when determining profit or loss for a period.

- Current corporate income tax expense: is the corporate income tax payable calculated on taxable income for the year and the current corporate income tax rate. Current income tax is calculated based on taxable income and the applicable tax rate for the tax period. The taxable income that differs from accounting profit is due to adjustments for differences between accounting profit and taxable income according to current tax policies.
- Deferred corporate income tax expense: is the corporate income tax that will be payable in the future arising from: recognizing deferred tax payable in the year; reversing deferred tax assets recognized from previous years; not recognizing deferred tax assets or deferred tax liabilities arising from transactions recorded directly in equity.

The company is obligated to pay corporate income tax at a rate of 20% on taxable income.

#### **Accounting estimates**

The preparation of financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Enterprise Accounting Regime, and relevant legal regulations regarding the preparation and presentation of financial statements requires the Board of Directors to make estimates and assumptions that affect the reported figures for liabilities, assets, and the presentation of liabilities and contingent assets as of the date of the financial statements, as well as the reported figures for revenue and expenses throughout the financial year. Actual business results may differ from the estimates and assumptions made.

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## 4. ACCOUNTING POLICIES APPLIED (Continued)

#### **Financial Instruments**

#### **Initial Recognition**

At the date of initial recognition, financial assets are recognized at cost plus any transaction costs directly attributable to the acquisition of the financial asset.

The Company's financial assets include cash, short-term deposits, cash equivalents, short-term receivables, other receivables, deposits, loans, listed and unlisted financial instruments, and derivative financial instruments.

#### **Financial Liabilities**

At the date of initial recognition, financial liabilities are recognized at cost plus any transaction costs directly attributable to the issuance of the financial liability. The Company's financial liabilities include payables to suppliers, other payables, accrued expenses, finance lease liabilities, loans, and derivative financial instruments.

#### Subsequent Reassessment

Currently, there are no regulations regarding the reassessment of financial instruments after initial recognition.

#### Related parties

Stakeholders are considered to be businesses including the Parent Company, the subsidiaries of the Parent Company, individuals directly or indirectly through one or more intermediaries who have the right to control the company or are under common control with the Company. Affiliates, individuals who directly or indirectly hold voting rights in the Company that have a significant influence on the Company. Key management responsibilities such as Directors, officers of the Company, close family members of these individuals or affiliates, or companies affiliated with these individuals are also considered stakeholders.

#### **Segment Reporting**

A segment is a distinguishable component of the Company that participates in providing related products or services (business segment) or in providing products or services within a specific economic environment (geographical segment) where this segment has risks and economic benefits different from other business segments. The Board of Directors believes that the main activity of the Company is the production of various types of ready-mixed concrete, and the service provision activities account for a very small proportion, with no dedicated, separate service segment. Therefore, the Company does not have Segment Reporting.

- 5. ADDITIONAL INFORMATION FOR THE INDICATORS PRESENTED IN THE BALANCE SHEET, REPORT ON BUSINESS OPERATIONS RESULTS
- 5.1 CASH AND CASH EQUIVALENTS

# FECON Mining Joint Stock Company Consolidated financial statements For the year ended 31 December 2024 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (contin

S TO THE CONSOLIDATED FINANCIAL STATEME	NTS (continued) 31.12.2024 VNĐ	B 09 - DN 01.01.2024 VNĐ
Cash on hand Cash at banks Money is being transferred Cash equivalents - Time deposits with a term of less than 3 months (	3,214,832,983 8,418,352,657 - 20,000,000,000 20,000,000,000	1,857,252,894 39,719,163,360 - 18,700,000,000 18,700,000,000
TOTAL	31,633,185,640	60,276,416,254

FECON Mining Joint Stock Company	
Consolidated financial statements For the year ended 31 December 2024	

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) B 09 - DN SHORT-TERM TRADE RECEIVABLES 31.12.2024 01.01.2024 VNÐ **VNĐ** SHORT-TERM 444,570,544,777 522,488,419,659 **FECON Joint Stock Company** 1,529,753,302 2,537,515,201 FECON Investment Joint Stock Company 3,258,392,126 3,258,392,126 Phan Vu Investment Joint Stock Company 276,630,339,982 331,073,389,705 FECON No. 1 Pile Construction Joint Stock Compa 98,834,000 Hieu Thang Construction and Commercial Services Company Limited 6,935,703,290 Bao Phuc Construction and Trading Company Limi 704,950,620 Hai Dang Infrastructure Joint Stock Company 14,618,009,182 15,757,759,482 Binh Son Telecommunications and Construction 2,643,868,609 Investment Joint Stock Company 2,643,868,609 Hicon Investment Joint Stock Company 3,051,749,440 3,051,749,440 TM ĐT An Phu Thinh Company Limited 36,209,609,372 TDK Trading Development And Investment

5.3 OTHER RECEIVABLES

Long-term TOTAL

Ha Hai An Trading Co., Ltd

Receivables from other parties

Fecon Pile and Construction Joint Stock Company

Including receivables from related parties

Phan Vu Investment Joint Stock Company

Unit: VND

34,139,792,934

14,443,082,052

2,426,581,569

69,207,191,259

331,073,389,705

331,073,389,705

522,488,419,659

98,930,271,970

1,497,944,810

42,410,215,356

276,630,339,982

276,630,339,982

444,570,544,777

	31.12.2024	01.01.2024
Short-term	VNĐ	VNĐ
	15,478,771,764	13,223,956,729
Staff advances	13,613,826,000	12,754,456,774
Others	1,864,945,764	469,499,955
Long-term CP for releasing the premises of Ngũ Động Sơn	2,557,051,950	2,557,051,951
service and trade area	2,518,051,950	2,518,051,951
Long-term deposits and guarantees TOTAL	39,000,000	39,000,000
TOTAL	18,035,823,714	15,781,008,680

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## 5.4 Allowance for doubtful short-term receivables

		Unit: VNI
As of January 1	Year 2024	Year 2023
	33,891,612,311	25,274,097,723
Allowance recognized during the period	9,364,649,920	8,852,503,058
Reversal of allowance during the period Reduction of reinvestment in subsidiaries (Due to	-	234,988,470
divestment)	7,169,702,307	- ·
Tổng	36,086,559,924	33,891,612,311

#### 5.5 INVENTORIES

		Unit: VND
	31.12.2024	01.01.2024
	VNÐ	VNĐ
Tools and supplies	-	3,414,363,502
Raw materials	11,888,576,633	24,077,344,676
Goods in transit	4,331,573,787	6,612,871,575
Work in process	119,868,200	119,868,200
Finished goods	81,918,026,780	63,581,544,826
Merchandise	2,531,524,233	1,008,317,771
TOTAL	100,789,569,633	98,814,310,550
Provision for obsolete inventories	(9,802,544,776)	(10,285,435,123)
TOTAL	90,987,024,857	88,528,875,427

FECON Mining Joint Stock Company Consolidated financial statements For the year ended 31 December	2024
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (	continued)

Prepaid expenses	EMENTS (continued)	B 09 - DN
	31.12.2024	01.01.2024
Ob and d	VNĐ	VNĐ
Short-term	3,329,835,568	3,780,316,582
Deferred expenses	563,755,782	981,594,834
Transportation costs	2,766,079,786	2,798,721,748
Long-term	771,699,992	948,204,085
Other expenses	771,699,992	948,204,085
TOTAL	4,101,535,560	4,728,520,667

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#### 5.7 TANGIBLE FIXED ASSETS

Unit: VND

Cost:	Buildings and structures	Machinery and equipment	Means of transportation	Office equipment	Other fixed assets	Total
As at 01 January 2024	161,153,542,824	270,855,160,467	77,678,990,155	840,681,182	1,867,583,826	512,395,958,454
Increase during the year Completion of construction				•	-	
Repurchase of leased fixed assets Acquisition of fixed assets	-					
Decrease during the year Reduction due to divestment in subsidiar	47,935,030,855	45,594,066,877	16,062,763,513	- 179,070,682	-	109,770,931,927
As at 31 December 2024	,000,000,000	45,594,066,877	16,062,763,513	179,070,682	<u> </u>	109,770,931,927
ACCUMULATED DEPRECIATION	113,218,511,969	225,261,093,590	61,616,226,642	661,610,500	1,867,583,826	402,625,026,527
As at 01 January 2024	128,620,612,310	238,086,403,033	72,785,731,233	686,535,573	1,555,130,462	441,734,412,611
Increase during the year Depreciation for the year	4,750,018,881	7,486,704,735	2,800,027,167	71,767,493	72,104,625	15,180,622,901
Repurchase of leased fixed assets	4,750,018,881 -	7,486,704,735	2,800,027,167	71,767,493	72,104,625	15,180,622,901
Transfer, reclassification	-		_	_		1
Decrease during the year Reduction due to divestment in subsidiar	<b>26,922,142,242</b> 26,922,142,242	<b>35,721,893,260</b> 35,721,893,260	<b>10,320,660,252</b> 10,320,660,252	<b>179,070,682</b> 179,070,682		<b>73,143,766,436</b> 73,143,766,436
As at 31 December 2024	106,448,488,949	209,851,214,508	65,265,098,148	579,232,384	1,627,235,087	383,771,269,076
REMAINING VALUE						
As at 31 December 2024	32,532,930,514 6,770,023,020	32,768,757,434 15,409,879,082	4,893,258,922 (3,648,871,506)	154,145,609 82,378,116	312,453,364 240,348,739	70,661,545,843 18,853,757,451

#### 5.8 INTANGIBLE FIXED ASSETS

Unit: VND

Cost:	Land use rights	Computer software	Total
As at 01 January 2024 Increase during the year	6,722,430,109	431,346,000	7,153,776,109
Decrease during the year Reduction due to divestment in	-	150,500,000	150,500,000
subsidiaries	•	150,500,000	150,500,000
As at 31 December 2024	6,722,430,109	280,846,000	7,003,276,109
ACCUMULATED DEPRECIATION As at 01 January 2024	2,202,937,243	427,679,376	2,630,616,619
Increase during the year Depreciation for the year	<b>160,057,828</b> 160,057,828	<b>3,361,104</b> 3,361,104	<b>163,418,932</b> 163,418,932
Acquisition of leased assets Reduction due to divestment in		135,643,733	135,643,733
subsidiaries	,	135,643,733	135,643,733
As at 31 December 2024 REMAINING VALUE	2,362,995,071	295,396,747	2,658,391,818
As at 01 January 2024	4,519,492,866	3,666,624	4,523,159,490
As at 31 December 2024	4,359,435,038	(14,550,747)	4,344,884,291

#### 5.9 TRADE PAYABLES

		Unit: VND
	31.12.2024	01.01.2024
SHORT-TERM -	VNĐ	VNĐ
	77,401,289,325	86,352,286,820
Truong Hai Limited Liability Company	7,215,635,337	20,744,628,398
Thanh Nam Trading Joint Stock Company	6,668,411,613	7,520,427,298
Phan Vu Investment Joint Stock Company	15,110,663,763	14,539,703,975
Silkroad Hanoi Joint Stock Company	89,650,000	122,980,000
Viet Xo Manufacturing and Trading Joint Stock Com	443,895,324	2,272,807,675
Thanh Long Mechanical Limited Liability	7,224,472,209	3,511,598,067
Quang Khanh Manufacturing and Trading Limited L	2,653,509,419	1,987,633,181
Payables to other entities	37,995,051,660	35,652,508,227
Including payables to related parties	15,110,663,763	14,539,703,975
Phan Vu Investment Joint Stock Company  Long-term	15,110,663,763	14,539,703,975
TOTAL	77,401,289,325	86,352,286,820

#### 5.10 Taxes and state dues

Taxes and state dues	01.01.2024 VNĐ	Amount to be paid in the year	Amount paid in the year	31.12.2024 VNĐ
Payable	5,651,364,166	13,075,450,237	17,444,415,843	1,282,398,560
Value-added tax	3,541,309,134	2,928,658,011	5,485,173,913	984,793,232
Value-added tax on imported goods Import and export tax		7,413,271,785	7,413,271,785	-
Corporate income tax	1,804,103,959	1,750,389,398	3,278,575,395	275,917,962
Personal income tax	305,951,073	355,120,198	639,383,905	21,687,366
Resource tax	-	6,406,400	6,406,400	
Land and housing tax, land rental fee	-	500,284,445	500,284,445	
Fees, charges, and other payable amounts		121,320,000	121,320,000	
Receivable	13,424,300	13,424,300	1,781,878	1,781,878
Value-added tax	•		1,199,478	1,199,478
Land and housing tax, land rental fee	13,424,300	13,424,300	582,400	582,400

#### 5.11 ACCRUED EXPENSES

TOTAL	4,026,838,840	3,308,098,864
Long-term		-
Other payable costs	4,026,838,840	3,308,098,864
SHORT-TERM	4,026,838,840	3,308,098,864
CHORT TERM	VNĐ	VNĐ
	31.12.2024	01.01.2024

**5.15 LOANS** 

Unit: VND

	31.12.2	024	In the	year	01.01	.2024
a. Loans	Value	Debt repayment ability	Increase	Decrease	Value	Debt repayment ability
Short-term bank loans	0	0	96,646,264,867	208,072,773,802	111,426,508,935	111,426,508,935
Military Commercial Joint Stock Bank (' Joint Stock Commercial Bank for			20,842,407,526	39,613,267,297	18,770,859,771	18,770,859,771
Foreign Trade of Vietnam	L		9,177,595,789	42,228,168,250	33,050,572,461	33,050,572,461
("VCB") - Ha Nam Branch Vietnam International Joint Stock			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,0, 100,200	00,000,072,401	33,030,372,461
Commercial Bank			56,713,932,064	00 520 012 560	40 000 000 504	40.000.000.00
("VIB") - Business Center Hen Phong Commercial			30,713,932,004	99,520,912,568	42,806,980,504	42,806,980,504
Joint Stock Bank ("TPB")				10 2E1 110 000	10.054.440.000	40.054.445.445
- Thanh Xuan Branch				10,251,110,088	10,251,110,088	10,251,110,088
Military Commercial Joint Stock Bank						
("MB") - Thanh Hoa Branch Joint Stock Commercial Bank for			4,106,063,674	8,723,878,337	4,617,814,663	4,617,814,663
Foreign Trade of Vietnam	_	-197	5,806,265,814	7,735,437,262	1,929,171,448	1 000 171 440
("VCB") - Thanh Hoa Branch			-,000,200,014	7,700,407,202	1,323,171,446	1,929,171,448
Tổng	0	0	96,646,264,867	208,072,773,802	111,426,508,935	111,426,508,935

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#### 5.17 OWNERS' EQUITY

#### a. Movements in owners' equity

Unit: VND

	Share capital	Share premium	Owner's other equity	Investment and development fund	Undistributed earnings	Non-controlling interests	Total
As at 01 January 2023	450,999,690,000	(1,873,645,455)	946,684,088	35,147,690,280	37,121,238,546	49,723,946,225	572,065,603,684
Net profit for the year Profit distribution Remuneration of the Board	-	-	-	- 3,134,457,898	17,066,847,173 (5,224,096,496)	(1,414,390,572)	15,652,456,601 (2,089,638,598)
of Directors and Supervisory Board		-	-		(810,000,000)		(810,000,000)
Bonus for the executive boar_		-	-	_	(206,453,547)		(206,453,547)
As at 31 December 2023	450,999,690,000	(1,873,645,455)	946,684,088	38,282,148,178	47,947,535,676	48,309,555,653	584,611,968,140
As at 01 January 2024	450,999,690,000	(1,873,645,455)	946,684,088	38,282,148,178	47,947,535,676	48,309,555,653	584,611,968,140
Net profit for the year keauction in the capital	-	1-	_	-	1,539,526,586	(534,273,285)	1,005,253,301
withdrawal of subsidiary company	. *	-	(946,684,088)	-	-	(47,756,273,887)	(48,702,957,975)
dividends	11,266,570,000	-	· .		(11,266,570,000)		
Profit distribution Remuneration of the Board	-	-	-	2,347,868,490	(3,913,114,150)	-	(1,565,245,660)
of Directors and Supervisory Board	i <del>-</del> 1	-	-	-	(313,049,132)	-	(313,049,132)
As at 31 December 2024	462,266,260,000	(1,873,645,455)	•	40,630,016,668	33,994,328,980	19,008,481	535,035,968,674

#### b. Contributed charter capital

	A	s at 31 Decembe	r 2024		As at 31 December	er 2023
	Ownershi	Number	Amount	Ownershi	Number	Amount
	р	of shares	VNÐ	р	of shares	VNÐ
Phan Vu Investment Corporation	51.00%	23,575,579	235,755,792,600	51.00%	23,001,000	230,010,000,000
Others	49.00%	22,651,047	226,510,467,400	49.00%	22,098,969	220,989,690,000
TOTAL	100%	46,226,626	462,266,260,000	100%	45,099,969	450,999,690,000

c.	Capital transactions with owners and distribution of dividends
----	--

o. Suprest transactions with owners and distribution	on or dividends	
	Year 2024	Year 2023
Owner's investment capital		
Contributed capital at the beginning of the period	450,999,690,000	4E0 000 000 000
Issuance of shares for dividends	11,266,570,000	450,999,690,000
Contributed capital decreased during the period	- 1,200,070,000	
Contributed capital at the end of the period	462,266,260,000	450,999,690,000
Distribution of funds	(3,913,114,150)	(5,224,096,496)
d. Shares		
Chausa	31/12/2024	01/01/2024
Shares	Shares	Shares
Authorised shares	46,226,626	45,099,969
Shares issued and fully paid	46,226,626	45,099,969
Ordinary shares	46,226,626	45,099,969
Shares in circulation	40.000.000	
Ordinary shares	46,226,626	45,099,969
	46,226,626	45,099,969
Par value of outstanding share	•	•
(VND/share	10,000	10,000
Net revenue from sales of goods and provision of service	98	
	From 1/1/2024 -	From 1/1/2023 -
	31/12/2024	31/12/2023
	VND	VND
Not roughus from and a second as a second		7110
Net revenue from sales of goods and provision of services <b>TOTAL</b>	469,074,237,334	458,971,576,519

## 5.19 Cost of goods sold and service provision

5.18

	From 1/1/2024 - 31/12/2024	From 1/1/2023 - 31/12/2023
Cost of goods sold and service provision	VND	VND
TOTAL	420,429,399,543	403,697,919,841
Cost of goods sold and service provision  OTAL	420,429,399,543	403,697,919,841

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) B  $09\text{-}\mathrm{DN}$ 

#### 5.20 FINANCE EXPENSES

0.20	THANGE EXPENSES		
		From 1/1/2024 -	From 1/1/2023 -
		31/12/2024	31/12/2023
		VND	VND
	Loan interest -	2,503,201,738	9,783,093,083
	Realised foreign exchange loss	1,065,557,647	1,718,819,702
	Loss due to capital withdrawal from subsidiary company	17,769,719,654	-
	Other		220,941,626
	TOTAL	21,338,479,039	11,722,854,411
5.21	Sales expenses and business management costs		
		From 1/1/2024 -	From 1/1/2023 -
		31/12/2024	31/12/2023
		VND	VND
	Cost of goods sold	664,649,479	919,041,396
	Employee costs	664,649,479	919,041,396
	Outsourced service costs		-
	Other cash costs		
	GENERAL AND ADMINISTRATIVE EXPENSES	23,698,387,907	26,021,905,668
	Labor costs	9,171,451,331	10,290,418,924
	Depreciation and amortization	590,565,907	700,606,781
	Others	13,926,620,669	15,011,379,963
	Trade advantage	9,750,000	19,500,000
	TOTAL	24,363,037,386	26,940,947,064
5.22	Other income / other expenses		
		From 1/1/2024 -	From 1/1/2023 -
		31/12/2024	31/12/2023
	-	VND	VND
	Other income	208,622,939	305,675,972
	Other income	208,622,939	305,675,972
	Chi phí khác	1,981,625,365	77,170,249
	other expenses TOTAL —	1,981,625,365	77,170,249
	- TOTAL	(1,773,002,426)	228,505,723
5.23	CORPORATE INCOME TAX		
		From 1/1/2024 -	From 1/1/2023 -
		31/12/2024	31/12/2023
		VND	VND
	CIT expense  Tống	1,750,389,398	4,715,378,673
	Tolig —	1,750,389,398	4,715,378,673

#### 6. OTHER INFORMATION

#### 6.1 Information about related parties

The list of related parties that have control relationships with the Company and related parties that have transactions with the Company during the year and as of December 31, 2024, is as follows:

Related party	Relationship
Phan Vu Investment Corporation FECON Nghi Son Joint Stock Company	Parent company Subsidiary (until 29 June 2024)
FECON Nghi Son Mechanical and Concrete Company Limited Thai Ha Concrete Joint Stock Company Mr. Phan Khac Long Mr. Tran Vu Anh Tuan Mr. Dang Kien Hung Mr. Pham Trung Thanh Mr. Hoang Kim Anh Ms. Le Thi Anh Ms. Nguyen Hoang Tam Quyen Ms. Ha Thi My Quyen Mr. Cao Van Thai Mr. Luong Anh Kiem Ms. Ngo Thi Thanh	Indirect subsidiary (until 29 June 2024) Subsidiary Chairman of BOD BOD member BOD member BOD member cum Director BOD independent member Head of Board of Supervision Board of Supervision member Board of Supervision member Deputy Director Deputy Director Chief Accountant

#### Transactions with key personnel

Unit: VNĐ

Individual Position Remun	eration		
	rosition	Current year	Previous year
Mr. Phan Khac Long	Chairman of BOD	163,717,865	150,000,000
Mr. Tran Vu Anh Tuan	Member of BOD	107,663,399	168,000,000
Mr. Dang Kien Hung	Member of BOD	107,663,399	96,000,000
Ms. Hoang Kim Anh	BOD independent member BOD	107,663,399	96,000,000
Mr. Pham Trung Thanh	Member of BOD Cum Director	701,544,016	706,404,696
Ms. Le Thi Anh	Head of BOS	106,078,587	132,000,000
Ms. Ha Thi My Quyen	BOS member	66,191,506	60,000,000
Ms. Nguyen Hoang Tam Quyen	BOS member	66,191,506	60,000,000
Mr. Cao Van Thai	Deputy Director	381,692,253	344,086,440
Mr. Luong Anh Kiem	Deputy Director	383,309,167	377,943,000
Ms. Ngo Thi Thanh	Chief Accountant	316,432,224	327,622,927
TOT	AL	2,508,147,321	2,518,057,063

#### Related balance

Trade manufala		31.12.2024	01.01.2024
Trade payables	Transaction	VNĐ	VNĐ
Phan Vu Investment Corporation		15,110,663,763	14,539,703,975

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) B  $09\text{-}\mathrm{DN}$ 

Trade payables	Transaction	31.12.2024 VNĐ	01.01.2024 VNĐ
Phan Vu Investment Corporation	Sale of finished goods	276,630,339,982	331.073.389.705

Sale	Transaction	From 1/1/2024 - 31/12/2024 VND	From 1/1/2023 - 31/12/2023 VND
Phan Vu Investment Corporation	Sale of finished goods	261,312,300,139	331,073,389,705

#### 6.2 Department Report

Currently, the main activity of the Company is the production of various types of finished concrete, and the service provision activities make up a very small proportion; there is no dedicated, separate service provision department. Therefore, the Company does not have a Department Report.

# 6.3 Explanation of the difference in business results this quarter compared to the same quarter last year:

(1)	(2)	(3)	(4)	(5)
Net revenue from sale of goods and rendering of services	121,393,289,444	136,135,816,079	(14,742,526,635)	-11%
Cost of goods sold and				
services rendered Gross profit from sale of goods and rendering of	107,191,896,837	125,644,366,041	(18,452,469,204)	-15%
services	14,201,392,607	10,491,450,038	3,709,942,569	35%
Finance income	854,017,743	1,379,702,679	(525,684,936)	-38%
Finance expenses	268,131,721	2,452,225,693	(2,184,093,972)	-89%
Cost of goods sold	-	200,168,273	(200,168,273)	
General and administrative expenses	5,594,577,953	4,435,392,171	1,159,185,782	26%
Other income	11,378,900	15,465,296	(4,086,396)	
other expenses	866,858,037	52,352,578	814,505,459	1556%
Accounting profit before tax	8,337,221,539	4,746,479,298	3,590,742,241	76%
Net profit after tax	6,586,832,141	3,444,084,049	3,142,748,092	91%

Consolidated after-tax profit in Q4 2024 increased by 91%, corresponding to an increase of 3.1 billion VND compared to the same period last year. The main reason is that the after-tax profit in Q4 2023 included a loss of 1.5 billion VND from FECON Nghi Son Joint Stock Company (referred to as FECON Nghi Son). However, in Q4 2024, the company completed the divestment from FECON Nghi Son, resulting in consolidated revenue and profit for Q4 2024 no longer including the revenue and loss from FECON Nghi Son Joint Stock Company.

#### 6.4 Comparison Information

The comparative figures are the figures in the consolidated financial statements of the company for the financial year ended December 31, 2023, audited by Ernst & Young Vietnam LLC. The comparative figures in the income statement and cash flow statement are the figures in the consolidated financial statements of the accounting period ended December 31, 2023

Preparer cum Chief Accountant

**Ngo Thi Thanh** 

Ha Nam Province, January 24, 2025

CÔNG PHẨN

FECON

Pham Trung Thanh